

Q4 - 2018

Q. 2010
208 \$169,000 414 8.4 47 \$118,700 52
Q4 – 2018
507 \$129,900 979 8.9 338 \$129,200 100 Q4 - 2018
1,412 \$185,450 2,570 7.4 1,097 \$175,000 112

Atlantic County, NJ

Salem County, NJ	Q4 – 2018
Units Listed Listed Median End of Month Inventory (12/18) Month Supply Inventory (12/18) Units Sold Sold Median Cumulative Days on Market	305 \$139,000 715 8.8 214 \$126,513 162
Burlington County, NJ	Q4 – 2018
Units Listed Listed Median End of Month Inventory (12/18) Month Supply Inventory (12/18) Units Sold Sold Median Cumulative Days on Market	1,974 \$219,000 3,465 6.4 1,685 \$200,000 107
Camden County, NJ	Q4 – 2018
Units Listed Listed Median End of Month Inventory (12/18) Month Supply Inventory (12/18) Units Sold Sold Median Cumulative Days on Market	2,512 \$179,000 3,714 6.3 1,768 \$156,500 122
Mercer County, NJ	Q4 – 2018
Units Listed Listed Median End of Month Inventory (12/18) Month Supply Inventory (12/18) Units Sold Sold Median Cumulative Days on Market	225 \$239,000 2,025 6.2 1,028 \$229,700 105

Q4 – 2018 Farm Sales	DOM	+/- Acres	Sale Price
Cumberland County, NJ			
Farm – Vineland (Greenhouse Operation)	19	7	\$340,000
Farm - Commercial Twp.	525	35	\$370,000
Gloucester County, NJ			
Farm – Elk Twp.	178	47	\$470,000
*Farm – South Harrison Twp.	398	142	\$750,000
Salem County, NJ			
Farm – LAC Twp.	348	62	\$535,000
*Farm – Pittsgrove Twp.	140	61	\$290,000
Farm – Pittsgrove Twp.	91	34	\$350,000

Note: * = Preserved Farm

South Jersey – Commercial and Industrial

Retail – Availability	Survey	5-Yr. Avg.
NNN Rent Per SF	14.16	13.38
Vacancy Rate	5.1%	6.0%
Available SF	8,282,098	10,334,443
Months on Market	12.6	20.0
Office - Availability	Survey	5-Yr. Avg.
Gross Rent Per SF	18.13	17.04
Vacancy Rate	8.4%	9.0%
Available SF	6,789,507	6,948,350
Months on Market	14.9	20.0
Industrial – Availability	Survey	5-Yr. Avg.
NNN Rent Per SF	4.83	4.16
Vacancy Rate	4.5%	6.6%
Available SF	13,393,605	16,963,595
Months on Market	9.8	19.3

Multi-Family – Leasing Units	Survey	5-Yr. Avg.
Vacant Units	4,478	5,017
Vacancy Rate	4.4%	5.1%
12 Mo. Absorption Units	1,884	1,374