VAA AUCTIONEERS CHAMPIONSHIP REQUIREMENTS

TIME & LOCATION OF CONTEST | The Virginia Auctioneers Championship will be during the dinner on Friday, January 22, 2027, that begins at 6:00pm at the Hotel Madison, Harrisonburg, VA. Check-in and contestant meeting will be held Friday, January 22 at 5:00pm.

ELIGIBILITY OF CONTESTANTS |

Contestants are not required to be a VA resident; however, they must be licensed in the state of Virginia. Contestants must be a member of the VAA.

Both officers and directors of the Virginia Auctioneers Association and members of the committee are eligible to compete in the contest. Prior Champions of the Championship are not eligible to compete.

ENTRY FEE/PERFORMANCE/PROCEDURES/JUDGES

Mail entries to:

VIRGINIA AUCTIONEERS CHAMPIONSHIP CONTEST
8426 FLICK WAY
INDIANAPOLIS, IN 46237

Entry Fee $100 with a registration deadline of Friday, January 22 – 12:00pm (noon).

Contestants must bring two items for the preliminary round..

PERFORMANCE ORDER AND APPEARANCE | All contestants should be dressed appropriately. Each contestant will compete in the REVERSE order the entries were received (first entries will sell last). Each contestant must appear as his or her number is called by the master of ceremonies. Any contestant failing to appear in the assigned order will be disqualified. Attendance at the contestant meeting is mandatory.

CONTEST PROCEDURES | Each contestant is asked to bring two (2) items to sell in the preliminary round. Items will be provided by the VAA for the finals round. From the preliminary round, the number of contestants that move on to the finals shall be based on a sliding scale: 7 or fewer: 3 finalists, 8-15: 5 finalists, 16+: 6 finalists. Immediately following the preliminary round, the finalists will be announced and draw their contestant order for the finals round and be sequestered to another room where they cannot hear the interview question or answers. Finals contestants will be asked to turn in cell phones, smartwatches, or other communication devices prior to being sequestered. Finalists will be scored on two interview questions and selling two items provided by the VAA.

JUDGES AND JUDGING | There will be a minimum of 3 judges for the contest. Each judge will score in all categories. The categories scored shall be: Presentation, Chant/Voice, Effective Auctioneering and if you would make a good ambassador for the VAA. In the finals there will be an additional category added for the interview portion. The score for the finals round will be the only score used to select the winner and runners up unless there is a tie in the finals, in which case the preliminary score will be added in for those contestants to break the tie. Copies of the scoring sheets that will be used in the preliminary and finals rounds will be sent to the contestants upon their registration and no later than 1 week before the contest. Individual score sheets will be mailed to the contestants after the contest.

AWARDS

1st Place will receive and care for the Stuart Desper Memorial Champion Award for the year of their championship. They will receive a trophy to keep, a Champion's Ring, a Champion's belt buckle, and an IAC entry fee reimbursement. ***NOTE:*** *The IAC entry fee reimbursement will be sent once the VAA has received a confirmation of the contestants IAC entry. The IAC entry must be used in the year of the Championship, otherwise it will be forfeited.* ***NOTE:*** *The Champion will be required to serve on the Championship Committee for two (2) years.*

2nd Place receives a trophy

3rd place receives a trophy

VIRGINIA AUCTIONEERS ASSOCIATION

ENTRY FORM

VIRGINIA AUCTIONEERS ASSOCIATION

VIRGINIA STATE CHAMPION AUCTIONEER CONTEST ENTRY FORM

January 22, 2027
5:00 p.m. Contestant Meeting - 6:00 p.m. Dinner/Contest
The Hotel Madison – Harrisonburg, VA

NAME: _____

DBA: _____

ADDRESS: _____

CITY: _____ STATE: _____

ZIP: _____

EMAIL: _____

PHONE: _____ FAX: _____

VIRGINIA STATE AUCTIONEER LICENSE NUMBER: _____

VIRGINIA AUCTIONEERS ASSOCIATION

TWO (2) ITEMS ARE REQUIRED FOR THE COMPETITION.
FINALISTS WILL BE PROVIDED WITH ITEMS BY THE VAA.

THE ENTRY FEE IS $100

Make checks payable to:
VIRGINIA AUCTIONEERS ASSOCIATION
8426 FLICK WAY
INDIANAPOLIS, IN 46237

Forms can be emailed to
vaauctioneers@vaa.org

QUESTIONS? Contact Kathy Baber 888-878-0601