

2026 VAA ANNUAL CONFERENCE

Schedule of Events - *(subject to change)* – January 2026

Thursday, January 22, 2026

There will be an unofficial gathering for anyone who wants to attend on the evening of Thursday, January 22, place and time to be announced soon. Please plan accordingly.

Friday, January 23, 2026

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| 8:00a.m. – 4:30p.m. | Registration |
| 8:00a.m. – 9:00a.m. | Coffee/Social Hour |
| 9:00a.m. – 11:00p.m. | Seminar: <i>Tactical Negotiations</i> - Jason Deel |
| 10:00a.m. – 5:00p.m. | TRADE SHOW |
| 11:00a.m. – 12:00p.m. | Round Table/Forum (AI) – Michael Grimm, Erik Rasmus, Stephen LaRaviere |
| 12:00p.m. – 1:00p.m. | Luncheon (recognition of first-time attendees, marketing awards, vendors, scholarship) |
| 1:00p.m. – 3:00p.m. | Seminar: <i>Beyond the Bid: Crafting Winning Proposals with Modern Tools</i> – Morgan Hopson |
| 3:00p.m. – 4:30p.m. | Seminar: <i>Customer & Staff Relations</i> – Jason Deel |
| 5:00p.m. – 5:45p.m. | Past Presidents Welcome Reception (honor new members and first time attendees) |
| 6:00p.m. – 8:00p.m. | Dinner/Gala – Recognition of Jake Horney, Auctioneer of the Year, HOF, Gala style Fundraising |

Saturday, January 24, 2026

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| 8:00a.m. | Registration |
| 8:00a.m. – 9:00a.m. | Past President Breakfast |
| 9:00a.m. – 12:00p.m. | TRADE SHOW |
| 9:00a.m. – 10:00a.m. | Seminar: <i>Bidding on Your Life Beyond the Business</i> – Naomi Lewis |
| 10:00a.m. – 11:00a.m. | Seminar: <i>Real Estate Forum</i> – John Nicholls, Linda Terry, Tim Dudley |
| 11:00a.m. – 11:15a.m. | Annual Meeting Registration/Package Pick Up |
| 11:15a.m. – 12:00p.m. | Annual Business Meeting |
| 12:30p.m. – 4:00p.m. | Presidential Lunch/VAA Championship |

