

# VAA AUCTIONEERS CHAMPIONSHIP REQUIREMENTS

**TIME & LOCATION OF CONTEST** | The Virginia State Auctioneers Championship will be during the lunch on Saturday, January 24th that begins at 12:30pm at the DoubleTree by Hilton in Williamsburg, VA. Check in and contestant meeting will be held Saturday, January 24 at 12:00pm.

## ELIGIBILITY OF CONTESTANTS |

Contestants aren't required to be a VA resident but must be licensed in the state of Virginia. Contestants must be a member of the VAA. Contestants must have registered and paid for a full registration.

Both officers and directors of the Virginia Auctioneers Association and members of the committee are also eligible to compete in the contest. Prior winners of the contest are not eligible.

## ENTRY FEE AND CLOSING DATE

### Mail entries to:

VIRGINIA AUCTIONEERS CHAMPIONSHIP CONTEST  
8426 FLICK WAY  
INDIANAPOLIS, IN 46237

**No separate registration fee for contest. Contestants are required to register for a full registration.**

*Contestants must bring three items to sell in the preliminary round.*

**PERFORMANCE ORDER AND APPEARANCE** | All contestants should be dressed appropriately. Each contestant will compete in the REVERSE order the entries were received (first entries will sell last). Contestants who sign up the day of the contest will sell before those who pre-register. Each contestant must appear as his or her number is called by the master of ceremonies. Any contestant failing to appear in the assigned order will be disqualified. Attendance at the contestant meeting is mandatory.

**CONTEST PROCEDURES** | Each contestant is asked to bring three (3) items to sell in the preliminary round.

Items will be provided by the VAA for the finals round. From the preliminary round, the number of contestants that move on to the finals shall be based on a sliding scale: 7 or fewer: 3 finalists, 8-15: 5 finalists, 15+: 6 finalists. Immediately following the preliminary round, the finalists will be announced and draw their contestant order for the finals round and be sequestered to another room where they cannot hear the interview question or answers. Finals contestants will be asked to turn in cell phones, smartwatches, or other communication devices prior to being sequestered. Finalists will be scored on two interview questions and selling two items provided by the VAA.

**JUDGES AND JUDGING** | There will be a minimum of 3 judges for the contest. Each judge will score in all categories.

The categories scored shall be: Presentation, Chant/Voice, Effective Auctioneering and if you would make a good ambassador for the VAA. In the finals there will be an additional category added for the interview portion. The score for the finals round will be the only score used to select the winner and runners up unless there is a tie in the finals, in which case the preliminary score will be added in for those contestants to break the tie. Copies of the scoring sheets that will be used in the preliminary and finals rounds will be sent to the contestants upon their registration and no later than 1 week before the contest. Individual score sheets will be mailed to the contestants after the contest.

## AWARDS

**1st Place** will receive and care for the Stuart Desper Memorial Champion Award for the year of their championship. They will also receive a trophy to keep and a Champions Ring. **NOTE:** *The Champion will be required to serve on the Championship Committee for two (2) years.*

**2nd Place** receives a trophy

**3rd place** receives a trophy



# ENTRY FORM

## VIRGINIA STATE CHAMPION AUCTIONEER CONTEST ENTRY FORM

January 24, 2026

12:00 p.m. Contestant Meeting - 12:30 p.m. Lunch/Contest  
*DoubleTree by Hilton – Williamsburg, VA*

NAME: \_\_\_\_\_

DBA: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_

ZIP: \_\_\_\_\_

EMAIL: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

VIRGINIA STATE AUCTIONEER LICENCE NUMBER: \_\_\_\_\_



**VIRGINIA AUCTIONEERS**  
— ASSOCIATION —

**THREE ITEMS ARE REQUIRED FOR THE COMPETITION.  
FINALISTS WILL BE PROVIDED WITH ITEMS BY THE VAA.**

VIRGINIA AUCTIONEERS ASSOCIATION  
8426 FLICK WAY  
INDIANAPOLIS, IN 46237

Forms can be emailed to  
vauctioneers@vaa.org

QUESTIONS? Contact Kathy Baber 888-878-0601