

2023 VAA ANNUAL CONFERENCE

Schedule of Events - *(subject to change)* – January 2023

Friday, January 27, 2023

- 9:00a.m. – 4:30p.m. Registration
- 10:00a.m. – 11:00a.m. **Seminar: *Cyber Security*** – Sean Francis, Technology Assurance Group
- 11:15a.m. – 12:15p.m. **Seminar: *Employee Classification: Best Practices as You Scale***- Laura Bowser, Fahrenheit Advisors LLC
- 11:00a.m. – 5:00p.m. **TRADE SHOW**
- 12:30p.m. – 1:30p.m. Luncheon (recognition of first-time attendees, marketing awards, vendors, scholarship)
- 1:30p.m. – 2:00p.m. Networking/Vendor Time
- 2:00p.m. – 3:15p.m. **Seminar: *DPOR Updates***: Kate Nosbisch, Executive Director DPOR
- 3:30p.m. – 5:00p.m. **Round Tables**
- 5:15p.m.- 6:00p.m. Bid Call Contestant Check-In
- 6:30p.m. Dinner including the Fun Auction/Rookie Contest/Ringman Contest and Bid Call Championship

Saturday, January 28, 2023

- 8:00a.m. Registration
- 8:00a.m. – 9:00a.m. Past President Breakfast
- 9:00a.m. – 4:00p.m. TRADE SHOW
- 9:00a.m. – 10:30a.m. **Seminar: *Online Auctions...Tips and Tricks*** - Jack Christy, Jr., CAI, AMM, BAS, GPPA
- 10:30a.m. – 11:00a.m. Annual Meeting Registration/Package Pick Up
- 11:00a.m. – 12:00p.m. Annual Business Meeting
- 12:00p.m. – 1:00p.m. Presidential Lunch
- 1:00p.m. – 2:00p.m. **Seminar: *Voice Care*** – Dr. Jaemin Yoo, CCL-SLP, VCU Health
- 2:15p.m. – 4:30p.m. **Seminar: *Sharpening Steel-AHA-Becoming A Better Salesperson and Ambassador to our Industry*** – T. Kyle Swicegood, CAI, BAS, GPPA
- 6:00p.m. Dinner – Recognition of Jake Horney, Auctioneer of the Year, HOF