

# 2022 VAA ANNUAL CONFERENCE

## Schedule of Events - *(subject to change) – January 2022*

### **Friday, January 14, 2022**

8:00a.m. – 4:30p.m.      Registration  
*Lower Level*

9:00a.m. – 11:00a.m.      **Seminar: Real Estate 2021-2022 – How to Overcome 2020** - Beth Rose, CAI, AMM  
*Monroe*

11:15a.m. – 12:15p.m.      **Seminar: Life's Balance Wheel** - Donna Tyson  
*Wilson*

11:00a.m. – 5:00p.m.      **TRADE SHOW**  
*Lower Level*

12:30p.m. – 1:30p.m.      Luncheon (recognition of first-time attendees, marketing awards, vendors, scholarship)  
*Crystal Ballroom D-E*

1:30p.m. – 2:00p.m.      Networking/Vendor Time  
*Lower Level*

2:00p.m. – 5:00p.m.      **Seminar: The Ninja Auctioneer** - Beth Rose, CAI, AMM  
*Monroe*

5:15p.m.- 6:00p.m.      Bid Call Contestant Check-In  
*Chrystal Ballroom D-E*

6:30p.m.      Dinner including the Fun Auction/Rookie Contest/Ringman Contest and Bid Call Championship  
*Chrystal Ballroom D-E*

### **Saturday, January 15, 2022**

8:00a.m.      Registration  
*Lower Level*

8:00a.m. – 9:30a.m.      Past President Breakfast  
*Regency Overlook*

9:00a.m. – 4:00p.m.      **TRADE SHOW**  
*Lower Level*

9:30a.m. – 10:00a.m.      Annual Meeting Registration/Package Pick Up  
*Outside of Washington*

10:00a.m. – 11:30a.m.      Annual Business Meeting  
*Washington*

11:45p.m. – 1:15p.m. Presidential Lunch  
*Chrystal Ballroom D-E*

1:15p.m. – 3:15p.m. **Round Table Discussions**  
*Wilson*

3:30p.m. – 5:30p.m. **Seminar: Streamline Your Business & Accelerate Growth with a CRM –**  
Brad Parnell, Genie Rocket  
*Monroe*

6:00p.m. Dinner – Recognition of Jake Horney, Auctioneer of the Year, HOF  
*Chrystal Ballroom D-E*