

TENNESSEE AUCTIONEERS ASSOCIATION

2021 CONVENTION

NOVEMBER 14 – 15, 2021 | EMBASSY SUITES | NASHVILLE

10 CENTURY BLVD, NASHVILLE, TN 37214 | 615-871-0033

SUNDAY, NOVEMBER 14, 2021

10:00 AM-Noon	Board of Directors Meeting
Noon	Lunch on Your Own
1:00 PM	Registration Desk Opens & Vendor Setup
1:00-2:00 PM	Foundation, Past Presidents, Hall of Fame Meeting
2:00 – 3:00 PM	Vocal Coach-Maintaining a Healthy Voice – Jacob Burton (1 CEU)
3:00 – 4:00 PM	Strategies for Accelerating Your Real Estate Marketing Morgan Hopson (1 CEU)
4:15-5:30 PM	Membership Meeting
5:30 PM	Tennessee Bid Calling Championship Contestants Meeting
5:30 – 6:15 PM	Cocktail and Social
6:00 PM	Registration Desk Closes
6:15 – 7:15 PM	Banquet
7:15 PM	Tennessee Bid Calling Championship Competitions
Following Contest	Fun Auction
Til 11:00 PM	Hospitality Suite

MONDAY, NOVEMBER 15, 2021

7:45 AM	Registration Desk Opens
8:00 AM-2:30 PM	2021 TAA CE

Schedule at a Glance:

8:00 – 8:30 AM	Updates From the Department of Revenue – Billy Trout & Jeff Foster
8:30 – 9:30 AM	Activating Your Prey Drive – Coach Michael Burt (1 CEU)
9:30 – 10:30 AM	Legacy Selling System – Coach Michael Burt (1 CEU)
10:30 – 11:30 AM	Million Dollar Follow Up – Coach Michael Burt (1 CEU)
11:30 – 12:30 PM	Lunch & Leveraging Your Associations – Morgan Hopson & Jay Cash
12:30 – 2:30 PM	The Right Next Step/Leading Leaders – Joseph Mast (2 CEUs)