

Who are your typical clients?

Our typical clients are absentee landowners. Although we work closely with farm operators, we work for the landowners. This can consist of individuals or families that have inherited land, investors or investment groups, or retired farm operators.

What services are included with farmland management?

- Periodic Farm Visits
- Tenant Selection
- Lease Negotiation
- Capital Improvement Projects
- Soil Fertility Management
- Crop Input Selection
- Grain Marketing
- Government Program Management
- Crop Condition and Farm Account Reporting
- Property and Liability Insurance Management
- Property Tax Payments.



What is your management fee?

Full-service farmland management fee is taken as a percentage of the gross income on the farm. This percentage varies depending on total acres, lease type, and other factors. Contact us today for a free management proposal!

Do you take care of capital improvement projects? Is there an additional fee?

Capital improvement projects are included in our management services. We do not charge an additional fee.

What is required of me after my farm is signed up for farmland management services?

Very little! After your farm is signed up for management services, we take care of all aspects of maintaining/improving your farm. We may require a signature for certain documents in the future, but that's it! You are welcome to be as much or as little involved in the decisions on your farm as you want.



Frequently Asked Questions

Farmland Real Estate

What real estate services do you provide?

Listings, Auctions, Buyer Representation, and Seller Representation.

What is your real estate commission fee?

Our fee is taken as a percent of the gross sale. This percentage varies depending on many factors such as sale type, gross acres, soil quality, and many others. Contact us today for a free real estate proposal!

What is included in your real estate commission fee?

Our commission fee includes all aspects of the advertising and sale of your farm property. This includes such items as postcards, brochures, internet advertising, auction site rental, etc..

Should I list or auction my farm?

By being both a licensed real estate broker and auctioneer, we are able to provide the best sale type for your farm. Typically, higher quality, high demand farms sell better at auctions while lower quality farms that may have some blemishes sell best with a listing.

Contact us for a free real estate proposal that will describe the type of sale we recommend for your farm!

How are auctions conducted?

We have the capability to conduct in-person, virtual online-only, or hybrid in-person auctions with online bidding. The auction type will be determined by the farm, location, and what we believe will result in the highest sale price.

Current and previous auctions can be viewed on our website rwproperty.com.



Visit our website at
rwproperty.com
for more information
or scan the QR code.



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