

2022 PAA Conference Schedule (Subject to Change)



TUESDAY, JANUARY 11, 2022

6:30 - 7:00pm Registration
7:00 - 8:00pm FREE EVENT – Open discussion about Funny Stories & Auction Bloopers

WEDNESDAY, JANUARY 12 2022

8:00am Registration, Continental Breakfast, Welcome Booth
9:00am *SEMINAR - Bid Calling Critique by Matt Hostetter & J. Meryl Stoltzfus
9:00am *SEMINAR - Shipping by Paul Gibson of Shipping Saint
10:00am 1st Time Attendee Meeting
10:20am *SEMINAR - Photography by Hannah Kelleher of Pook & Pook, Inc.
10:20am *SEMINAR - Quilt ID & Valuation by Dana Balsamo of Dana Auctions, LLC
11:45am Buffet Lunch and Auction
1:00pm LUNCH SEMINAR - Company Management by Sherm Hostetter of Hostetter Auctioneers
2:30pm SEMINAR - Helping Non-Profits: How to Make a Profit by Tim Keller of H.K. Keller
2:30pm Audit Committee Meeting
4:00 & 4:45pm Bus Leaves for Farm Show
5:30pm 2022 Auctioneer Competition @ Farm Show
8:30pm Hospitality Reception @ Hotel
9:30pm Nominating Committee Meeting
11:30pm PCN Airs Coverage of PA Auctioneer Competition

THURSDAY, JANUARY 13, 2022

7:00am Registration
7:00am *Breakfast Buffet
7:00am *Women's Breakfast
8:15am SEMINAR - by Beth Rose of Beth Rose Real Estate & Auctions
9:30am SEMINAR - Wildlife & Auctions by Russell Kreider, PA State Game Warden
9:45am PAA Hall of Fame Meeting
11:45am Luncheon, Ad Contest Awards, and seminar SEMINAR - by Matthew Fridg of Headspace Media
1:45pm Budget & Finance Committee Meeting
2:00pm Chapter Leadership Meeting
2:30pm *PAA Annual Meeting
2:30pm *Vendor Appreciation
2:30pm *PAA Auxiliary Meeting
5:00pm Fun Auction Dinner (doors open at 4:45pm)
6:00pm Annual Fun Auction

FRIDAY, JANUARY 14, 2022

7:00am Registration, Continental Breakfast
8:00am SEMINAR - by Matthew Fridg of Headspace Media
9:45am SEMINAR - Contracts by Attny Anthony Cox, PAA Legal Counsel
11:30am Luncheon and SEMINAR - Work/Life Balance by Michael DeMonte of Sandler Training
1:30pm SEMINAR - by H. Brent Souder of Alderfer Auction
3:00pm Round Table Discussion of Successes & Failures: What Works & What Doesn't
6:00pm Annual President's Banquet (doors open at 5:30pm)

(*Concurrent seminars)

2022 PAA Trade Show

Wednesday, Jan. 12 - 8:00am - 4:30pm
Thursday, Jan. 13 - 7:00am - 2:30pm
Friday, Jan. 14 - 7:00am - 4:30pm