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**Auctioneers · Brokers · Appraisers**



## Who We Are

For over five decades, Motleys has excelled in selling a wide range of assets, from industrial equipment and classic cars to real estate. Our expertise and approach ensure seamless, efficient sales with a concierge-level service, delivering industry-leading results.

We offer tailored solutions through specialized divisions in Commercial and Resident Real Estate, Industrial Assets, Appraisals, and Business & Estate Liquidations.

As a woman-owned, certified Virginia Small Business, we are dedicated to achieving exceptional outcomes for our clients.

We proudly serve thousands of federal and local governments, corporations, financial institutions, and individuals across the Mid-Atlantic region. Our experienced team, including members of the National and Virginia Auctioneers Associations, leverages award-winning advertising and consistently achieves above-average global results. Whether handling a single item or a full company fleet, Motleys is committed to excellence. Consider Motleys your turnkey partner offering a full suite of services.

## Our Divisions



### Industrial

Whether it is one piece of equipment, a fleet, or an entire company, you can trust we'll provide flexible solutions that meet your expectations with above-market results.



### Commercial Real Estate

We provide varying approaches to commercial sales, including accelerated sales, auctions, 363 and bankruptcy, brokerage, landlord & tenant representation, appraisals and trustee & foreclosure sales.



### Fortis Foreclosures

Fortis focuses on a systematic and compliance-driven approach throughout the foreclosure process.



### Residential Real Estate

We offer multiple approaches to selling your property, including accelerated sales, traditional auctions and HomeSalePlus.



### Appraisals

We specialize in machinery and equipment, business assets, commercial & residential real estate, trucks, trailers, fine arts and estates.



### Motley Logistics Systems

Motleys offers a total distribution system including warehouses for lease, local trucking, the latest warehouse management system, space leasing, contracting and logistics.

## Our Commitment to Our Clients



### *Sell On Your Timeline & Terms*

We have the capability to handle even the fastest of sales.



### *One Call Does It All*

We handle even the most complex assets and estates.



### *Confidence In Your Choice.*

After more than 50 years, we have the experience you need.



### *Full Suite of Services & Resources*

We have a range of sales solutions to meet all needs.

## Clients We Serve



### Companies seeking to:

- Right-size their assets
- Liquidate assets
- Close their business due to retirement



### Banks seeking to:

- Minimize their risk and maximize recovery
- Protect their portfolio
- Simplify complex asset disposition



### Attorneys seeking to:

- Help provide security for their clients
- Provide their clients with accurate asset valuation, disposition and compliance



### Accountants seeking to:

- Reduce client risk
- Generate maximum results
- Spend more time focused on clients

## Our Qualifications

- We are headquartered in Richmond, VA with field offices in Tidewater, Farmville, and Greensboro, NC
- In the past 10 years, we have conducted auctions of equipment in VA, NC, MD, WV, PA, FL, TX, CA, OH, UT, WA, TN, SC
- Motleys is a woman-owned (application submitted) business and a Virginia Small Business

## Award-Winning Marketing

- Integrated, large-scale advertising for all sales
- Access to electronic billboards off of I-95, one of the busiest highways in the United States
- Advertising packages include billboards, digital advertising, social media, email, flyers, web marketing, post cards and signage
- Our advertising efforts drive results. A past sale generated:
  - 1400+ registered bidders
  - From 36 states
  - From 11 countries
- Our marketing efforts have been recognized by both the National and Virginia Auctioneer Associations

## Our Service Approach



- Appraise each item



- Prepare items for sale



- Use two online auction bidding platforms



- Bidding takes place in-person onsite, or through online internet bidding, which starts 7 days prior to sale date



- Absentee and phone bidding are acceptable anytime during the sale

- Motleys will provide:

- Timely payment of proceeds
- Itemized list of asset sold and related expenses
- Updates on disputes and non-payment
- All terms sold as is
- Deposit requirements for out of state bidders
- Dispute resolution