



Professional Farm Managers  
Real Estate Appraisers  
Real Estate Sales and Acquisitions  
Real Estate Auctions  
Consultants

415 South 11th Street P.O. Box 500 Nevada, IA 50201-0500 (515) 382-1500  
Fax: (515) 382-3762 [www.Hertz.ag](http://www.Hertz.ag)

## LANDOWNER EDUCATIONAL SEMINAR

Gateway Hotel and Conference Center  
2100 Green Hills Dr.,  
Ames, IA 50014

August 1, 2025

### AGENDA

8:30	-	9:00	Registration	
9:00	-	9:15	Introductions & Opening Comments	Craig Welter
9:15	-	10:00	Grain Markets	Dick Pringnitz
10:00	-	10:15	Break	
10:15	-	11:00	Transition/Tax Planning	Jeff Troendle
11:00	-	12:00	Farm Lease Trends/Leasing Alternatives	Clint Kaller
12:00	-	1:00	Lunch	
1:00	-	1:20	Client Services	Craig Welter
1:20	-	2:20	Land Trends & Values	Kyle Hansen
2:20	-	2:35	Break	
2:35	-	3:00	Hertz Farmland Professionals Panel	Hertz Staff



## AMES SEMINAR

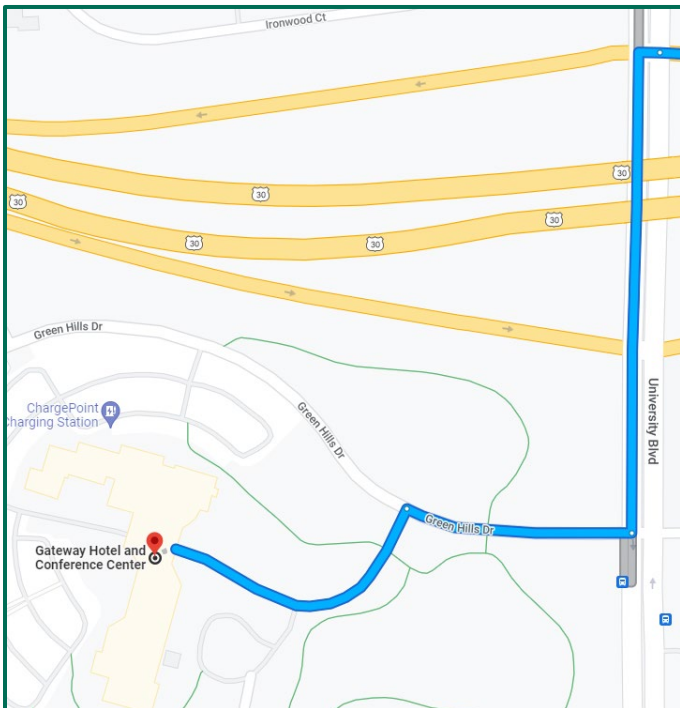
Registration begins at 8:30 a.m., Seminar from 9:00 a.m. to 3:00 p.m.

### Location:

Gateway Hotel and Conference Center  
2100 Green Hills Dr.,  
Ames, IA 50014  
Phone: (515) 292-8600

*\*Hertz does not have a special rate for this hotel*

### Directions from US-30 HWY Ames, IA



#### US-30

Ames, IA 50010

- ↑ Head west on US-30 W  
1.7 mi
- ↘ Take exit 146 for University Blvd toward Iowa State Univ  
0.2 mi
- ↙ Keep left at the fork, follow signs for Research Pk  
0.1 mi
- ↶ Turn left onto S University Blvd  
0.2 mi
- ↘ Turn right at the 2nd cross street onto Green Hills Dr  
423 ft
- ↶ Turn left  
0.1 mi

**Gateway Hotel and Conference Center**  
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