



Professional Farm Managers  
Real Estate Appraisers  
Real Estate Sales and Acquisitions  
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Consultants

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## LANDOWNER EDUCATIONAL SEMINAR

Sheraton West Des Moines  
1800 50<sup>th</sup> St.,  
West Des Moines, IA 50266

August 9, 2024

### AGENDA

8:30	-	9:00	Registration	
9:00	-	9:15	Introductions & Opening Comments	Craig Welter
9:15	-	10:00	Grain Markets	Dick Pringnitz
10:00	-	10:15	Break	
10:15	-	11:00	Common Myths About Agriculture	Craig Welter
11:00	-	12:00	Farm Lease Trends/Leasing Alternatives	Clint Kaller
12:00	-	1:00	Lunch	
1:00	-	1:20	Client Services	Randy Hertz
1:20	-	2:20	Land Trends & Values	Kyle Hansen
2:20	-	2:35	Break	
2:35	-	3:00	Hertz Farmland Professionals Panel	Hertz Staff



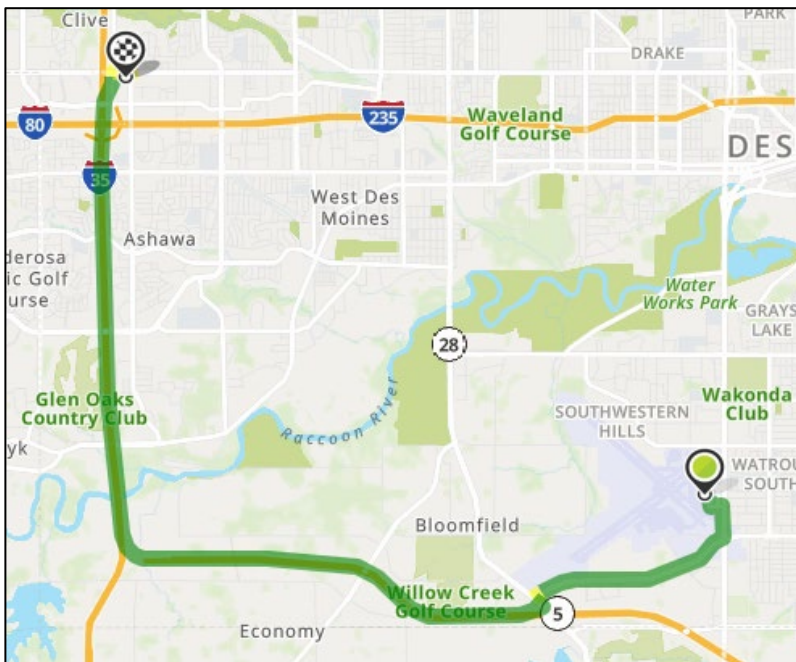
## West Des Moines Seminar










Registration begins at 8:30 a.m., Seminar from 9:00 a.m. to 3:00 p.m.

Location:  
Sheraton West Des Moines  
1800 50<sup>th</sup> St.  
West Des Moines, IA 50266  
Phone: 515-223-1800

*\*Hertz does not have a special rate for this hotel*

### Directions from Des Moines International Airport



-  **Turn right onto Fleur Dr.**  
Fleur Dr is just past Duck Pond Rd.  
If you are on Highview Dr and reach SW 18th St you've gone about 0.2 miles too far.  
  
----- Then 0.34 miles -----
-  **Turn right onto Army Post Rd.**  
Army Post Rd is 0.1 miles past Leland Ave.  
  
----- Then 2.29 miles -----
-  **Turn left onto IA-28.**  
  
----- Then 0.13 miles -----
-  **Merge onto IA-5 N.**  
  
----- Then 4.28 miles -----
-  **Merge onto I-35 N via the exit on the left toward Minneapolis.**  
  
----- Then 5.38 miles -----
-  **Take the University Ave exit, EXIT 72C, toward Clive.**  
  
----- Then 0.45 miles -----
-  **Turn right onto University Ave.**  
If you reach I-35 N you've gone about 0.2 miles too far.  
  
----- Then 0.18 miles -----
-  **Take the 1st right onto 50th St.**  
If you reach NW 109th St you've gone about 0.1 miles too far.  
  
----- Then 0.07 miles -----
-  **Sheraton West Des Moines Hotel, 1800 50th Street, West Des Moines, IA, 1800 50TH STREET is on the right.**