



Professional Farm Managers
Real Estate Appraisers
Real Estate Sales and Acquisitions
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Consultants

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LANDOWNER EDUCATIONAL SEMINAR

Rochester International Event Center
7333 Airport View Drive SW
Rochester, MN 55902

August 6, 2025

AGENDA

| | | | | |
|-------|---|-------|--|-----------------|
| 8:30 | - | 9:00 | Registration | |
| 9:00 | - | 9:15 | Introductions & Opening Comments | Carrie Seidel |
| 9:15 | - | 10:00 | Grain Markets | Lawain Biermann |
| 10:00 | - | 10:15 | Break | |
| 10:15 | - | 11:00 | Transition/Tax Planning | Jeff Troendle |
| 11:00 | - | 12:00 | Farm Lease Trends/Leasing Alternatives | Nicole Rustad |
| 12:00 | - | 1:00 | Lunch | |
| 1:00 | | 1:20 | Client Services | Carie Seidel |
| 1:20 | - | 2:20 | Land Trends & Values | Elliott Seifert |
| 2:20 | - | 2:35 | Break | |
| 2:35 | - | 3:00 | Hertz Farmland Professionals Panel | Hertz Staff |



ROCHESTER SEMINAR

Registration begins at 8:30 a.m., Seminar from 9:00 a.m. to 3:00 p.m.

Location:

Rochester International Event Center
7333 Airport View Drive SW
Rochester, MN 55902
(507) 529-0033

Directions from I-35 near Albert Lea, MN

- ↑ Head east on I-90 E
48.9 mi
- Take exit 209B to merge onto US-63 N
2.3 mi
- Take the exit toward County Rd 16 SW
0.3 mi
- At the traffic circle, take the 3rd exit onto County Rd 16 SW
0.3 mi
- Turn left onto Airport View Dr SW
0.3 mi
Destination will be on the right

7333 Airport View Dr SW
Rochester, MN 55902

