Hertz Farm Management, Inc.
Caring for You and Your Farm®

Professional Farm Managers
Real Estate Appraisers
Real Estate Sales and Acquisitions
Real Estate Auctions
Consultants

415 South 11th Street P.O. Box 500 Nevada, IA 50201-0500 (515) 382-1500
Fax: (515) 382-3762 www.Hertz.ag

LANDOWNER EDUCATIONAL SEMINAR

Renaissance Phoenix Glendale Hotel & Conference Center
9495 W. Entertainment Blvd.
Glendale, AZ 85305

February 10, 2027

AGENDA

8:30	-	9:00	Registration	
9:00	-	9:15	Introductions & Opening Comments	Eric Wilkinson
9:15	-	10:15	Grain Markets	Rich Grever
10:15	-	10:30	Break	
10:30	-	11:15	Farm Lease Trends/Leasing Alternatives	Eric Wilkinson
11:15	-	12:00	Things to Know about Transition Planning	Jeff Troendle
12:00	-	1:00	Lunch	
1:00	-	1:20	Client Services	Randy Hertz
1:20	-	2:20	Land Trends & Values	Doug Hensley
2:20	-	2:35	Break	
2:35	-	3:00	Hertz Farmland Professionals Panel	Hertz Staff

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PHOENIX, AZ SEMINAR

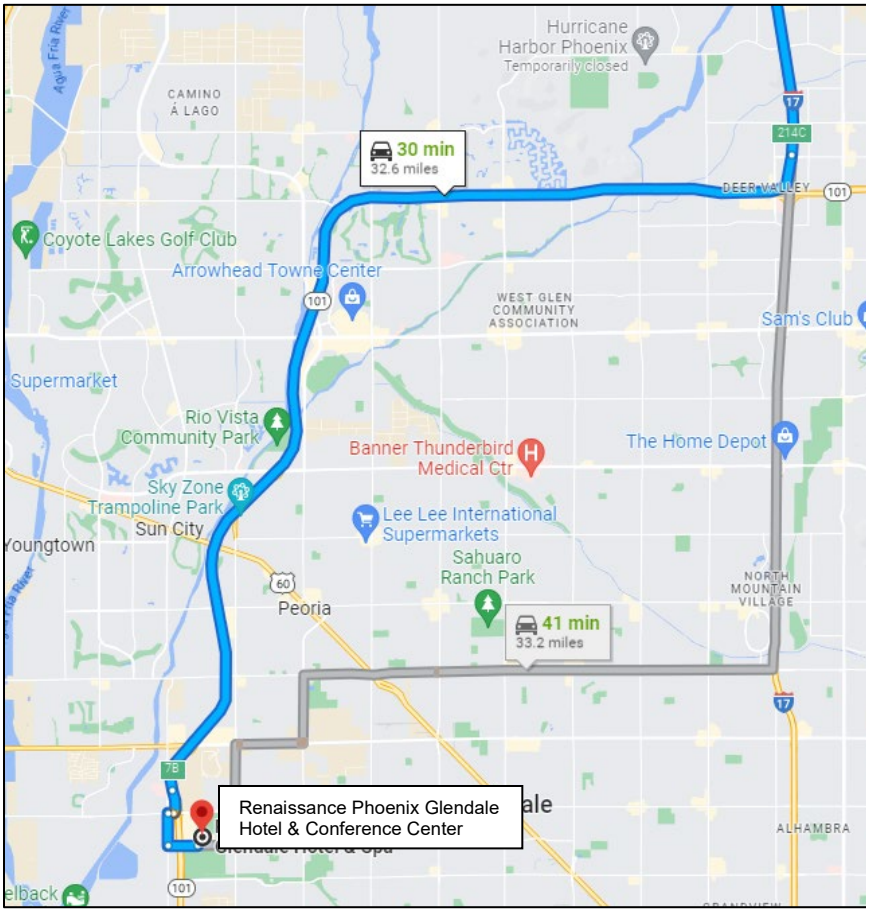
Registration begins at 8:30 a.m., Seminar from 9:00 a.m. to 3:00 p.m.

Location:

Renaissance Phoenix Glendale Hotel & Conference Center
9495 W. Entertainment Blvd.
Glendale, AZ 85305
623-937-3700

**Hertz does not have a special rate for this hotel*

Directions from AZ-101 heading West



- Drive along AZ-101 Loop W. Take exit 7B from AZ-101 Loop W
  - 17 min (18.1 mi)
- Head south on I-17 S
  - 1.3 mi
- Use the right 2 lanes to take exit 214C to merge onto AZ-101 Loop W
  - 16.5 mi
- Take exit 7B toward Glendale Ave
  - 0.3 mi
- Follow N 99th Ave and W Maryland Ave to N 95th Ave
  - 3 min (1.0 mi)
- Merge onto W Glendale Ave
  - 469 ft
- Turn left onto N 99th Ave
  - 0.5 mi
- Turn left onto W Maryland Ave
  - 0.4 mi
- Turn left onto N 95th Ave
  - 59 ft

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