



2019 Florida Auctioneers Association

Oct. 27th & 28th

Altamonte Springs, Florida

Florida Auctioneer Championship Contest Rules

- Three Awards: Champion, 2nd and 3rd Place
- Rookie of the Year will also be awarded, if there are at least 3 contestants meeting the criteria. Rookie is a contestant with less than three years experience, and may be a new FAA member. All other contest rules apply.
- There must be a minimum of 3 Rookie contestants; otherwise, contestants will automatically move up to compete for the Florida Auctioneer Championship.
- Contestant qualifications, requirements and rules are as follows:
 - Must have register, pay for and attend the conference/convention at which the contest is held.
 - **\$100.00 entry fee** paid prior to contest entry.
 - Must be a FAA member in good standing and hold a Florida Auctioneers AU or AE license, except for Rookie Contestants.
 - Must **bring 3 items of retail value of at least \$25 each**. At least two of the items will be sold by the contestant during the Preliminary Round, the 3rd item may be used during the Finals Round.
 - Past winners are not eligible for a minimum of 5 years after being named Florida Champion-2013 Champion and prior may compete in 2019 contest.
 - Contestants may enter any time prior to 3pm the 1st day of convention, items should be submitted between 11am and 3pm on the 1st day of convention to Auction Chairperson, Co-Chair, FAA Secretary, or FAA Admin Director.
 - Contestants must attend the Contestant Roll Call and Orientation Meeting scheduled prior to the Contest.
 - Winner must be available at the following Fall/Winter Convention to assist with the Fun Auction.
 - Winner will become Chairperson for next year's contest.
 - Winner must be available to FAA and other State Associations as a speaker for 1 year.
 - Winner must contribute two articles for the FAA Newsletter for the year. (These may be submitted all at once or at any time prior to publication deadlines).
 - With the assistance of the FAA Secretary, press releases will be sent out to media in the winner's community. Champion, 2nd and 3rd place runner-ups and Rookie of the Year must provide Secretary with media addresses no later than November 30th.
 - Winner must be available for public speaking in their community upon request, at least once.
 - All prior winners should be available to assist as a future contest committee member when asked.
 - Should winner fail to comply with any of the requirements, they will be stripped of their title, must relinquish their prize(s) and are forbidden to use the designation.

COMPLETE AND RETURN FORM

floridaauctioneers@gmail.com

By Mail: PO Box 1088 Chiefland, FL 32644

QUESTIONS?

Angela Johnson, FAA

813-815-1FAA(1322)



2019 Florida Auctioneers Association
Annual Fall Convention
October 27th & 28th
Altamonte Springs, Florida

Florida Auctioneer Championship Contest Procedures

- Contestants will be judged on the following: Speech & Clarity; Bid Calling Techniques; Salesmanship; Appearance & Professionalism & Knowledge of the Auction industry.
- Numbers will be drawn to place contestants in order of appearance. This order will apply to the interview & bid calling segments.
- Contestants will be asked a minimum of three, but no more than 5 questions. Questions will be at the discretion of the committee with Board or Board liaison approval. Each contestant will be asked the same questions. Questions will be professional in nature, nothing personal or controversial.
- A three or four judging panel will be chosen by the committee prior to the contest. Judges will view each contestant on their individual merits and will not discuss contestants' responses, skills, etc. with other judges during judging.
- Interviews will take place in the open, during the contest.
- Contest committee will be chaired by the current year's winner. Committee members will be appointed by the Board of Directors.
- Rookie of the Year Award will be given to a contestant with less than three years' experience, Rookie may be a new FAA member. Other contest rules apply.
- There will be a finals round with the top 3-5 contestants scoring the highest in the preliminary round. If there are 5 or less contestants 3 finalists will be chosen, If there are 6-10 contestants, 4 finalists will be chosen; If there are 11 or more contestants, 5 finalists will be chosen.

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State Champion Auctioneer Contest Entry Form

Registration Instructions: Please type or carefully print all requested information. A **\$100.00 entry fee** must be paid in US funds to "Florida Auctioneers Association." Registrations will ONLY be accepted until 3:00 p.m. Sunday, October 27th.

Eligibility: Any paid FAA Auctioneer who is a member in good standing with the Florida Auctioneers Association and holds a Florida Auction license- AU or AE, is eligible to participate. All contestants must pre-register, submit the appropriate fees for the convention, submit contest entry form and **\$100 entry fee** and submit 3 auction items no later than 3:00 p.m. October 27th. Past FAA Bid-Calling Auctioneer Champions are not eligible to participate for a period of 5 years following being named FAA Champion Auctioneer.

Contest Rules (please see Contest Rules & Procedures for complete info): All participants must bring three (3) items for auction valued at a minimum of \$25.00 (retail) each. A drawing held during the Orientation Meeting will determine competing order. All contestants must attend the Contestant Roll Call and Orientation Meeting scheduled for Sunday, October 27th, 2019 at 5:30 p.m. Interviews will be held in the open, during the contest.

Declaration of the Contest: It is the intention of the Florida Auctioneers Association that the contest be conducted as an actual auction; there will not be a ring person or bid assistants. Bona fide registered bidders will make bids and each Auctioneer contestant will make final decisions as to the item up for bid, proper control of the item and conduct of selling each item.

Judging: Judges will be selected by committee prior to the contest. All decisions made by the judges will be final.

Interviews (please see Contest Rules & Procedures for complete info): Interviews will be open to the public and may occur during preliminary or final round. Participants will be notified during orientation when interview will take place, and may not have knowledge of the interview questions prior to their individual interview.

Rules for Rookie Division: Contestants who have less than 3 years' experience will compete in the Rookie Division. There must be a minimum of 3 Rookie contestants; otherwise, contestants will automatically move up to compete for the Florida Auctioneer Championship.

Registration Form

Name _____

Address _____ City _____ State _____ Zip _____

Phone _____ Email _____

What year did you join FAA? _____

Are you a licensed auctioneer in the state of Florida? ___ Yes ___ No If yes, what is your license # _____

How long have you worked in the Auction business? _____ years

Have you previously participated in this contest? ___ Yes ___ No If Yes, which years? _____

Are you a graduate from an Auction school? ___ Yes ___ No

If so, which school? _____ Year _____

Contestant Signature

Date

I have read and do hereby acknowledge that I will abide by all contest rules as set forth, and do furthermore state that I have answered all questions truthfully and to the best of my ability.

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