

# REAL ESTATE AUCTION

3BR/3.5BA Home on 3.2+/- Acres in Culpeper County, VA

4162 Queens Lane Jeffersonton, VA 22724

For information contact: Tony Wilson, Auction Coordinator - (540) 748-1359

## **Nicholls Auction Marketing Group**

Corporate Office: (888) 357-2814

Offices through out Virginia to meet your needs

On the web at: <a href="www.nichollsauction.com">www.nichollsauction.com</a>
Contact us by E-mail at: info@nichollsauction.com

#### Why use Nicholls Auction Marketing Group to sell your property?

Nicholls Auction Marketing Group has set and maintained an overall sales ratio in excess of 95% since 1980. Our standards for conducting an auction are simply higher, and the marketplace has responded, allowing us to be the leader in getting properties sold and closed. For property owners who are serious about selling—who wish to maximize their returns while reducing the time, risk and frustration of trying to sell through a traditional approach—our customized individual owner services are a perfect fit.

Nicholls Auction Marketing Group will customize and execute a results oriented auction marketing campaign that maximizes exposure and creates active competition for the purchase of your property. This results not only in full and current market value, but also preserves opportunities for greatest price, while limiting risk of lower price. Individual sellers also benefit from the convenience of controlled viewings, standardized terms and conditions of sale, and a known sale and closing date.

Our 40+ years experience is broad-based allowing us to bring together the necessary resources for a successful sale of practically any type of real, as well as personal property. For more information please go to nichollsauction.com and allow us the privilege to add your name to our growing lists of satisfied clients.



**Property Location** 

4162 Queens Lane Jeffersonton, VA 22724

**Description** 

Solid and spacious 3 BR/3.5 BA home on 3.21 +/- wooded acres in Culpeper County, VA. Only \$100,000 Starting Bid.

Our seller's are relocating to Arizona to be near their grandchildren, and they have entrusted us to market and sell their lovely home on 3.2 acres at public auction. Located in a quiet cul-de-sac, this peaceful wooded Culpeper County setting will be attractive to many. The grandchildren are waiting, so be here and buy this great property at live auction.

- Solid and clean 3 BR/3.5 BA home on 3.21 +/- acres (3,280 +/- sq. ft. of total living area/2,560 +/- sq. ft. on main floor)
- Kitchen (new granite countertops & tile backsplash; all appliances convey); dining room; living room; family room; laundry room; sunroom; partially finished basement (1,280 +/- total sq. ft. w/720 +/- sq. ft. finished)
- Marble flooring in foyer and hardwood flooring in dining & living room
- 10 x 20 covered front porch; 12 x 16 rear deck
- 576 +/- sq. ft. 2 car garage w/breezeway
- Outbuildings: 20 x 24 workshop w/12 x 16 enclosed shed-off w/electric; 2 other outbuildings of various size
- Concrete driveway & concrete sidewalks
- Heat pump (8 years old--3 ton unit); gas logs (can be converted to wood burning); whole house generator hookup; portable generator included (7500 watt)
- 300' drilled deep well; conventional septic system; water softener system; electric hot water heater (1 year old)
- Conveniently located to South Wales Golf Course and Fauquier Springs Country Club
- Tax Map: 8A-1-30; APN: 0002646; Zoned: RA; Home built in 1987 and is wood sided
- Only \$100,000 Starting Bid.

Date & Time

Auction conducted onsite on Friday, September 9, 2016 at 10 am.

**Property Tour** Friday, September 2 at 10:00 am sharp. Please contact Tony Wilson for more information or a private preview of the property (540) 748-1359). **Broker Participation** If you are a Realtor representing a buyer, please complete the broker participation form. In order to be compensated, broker forms must be completed and submitted no later that 5 pm on 9/8/2016. **Earnest Money** \$15,000 deposit due immediately after confirmation of final bid. Deposit must be in the form of a cashiers check/certified check/cash made payable to yourself. Closing Closing is to take place on or before 30-45 days from date of auction. Buyer acknowledges that time is of the essence. Can't Attend? Can't attend the auction, but still want to bid? No problem! Download our app in the Apple App Store, Google Play Store, or use your web browser to register and bid during the live auction. 1. **Notes** 2. 3. 4. 5. 6.

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### **Terms & Conditions**

#### Auctioneer's Authority on Bidding Procedures and Bidding:

Bidding Procedures: Open and verbal. Announcements made on the day of the auction will take precedence over all printed material or oral statements made. (1) Method, order of sale, and bidding increments shall be at the sole discretion of the auctioneer. (2) The auctioneer reserves the right to delete or add additional properties at this discretion. (3) Nicholls Auction Marketing Group may act to protect the seller's reserve, as an agent of the seller, by bidding on behalf of the seller. The auctioneer has the authority, at his sole and absolute discretion, to deviate from, change, alter, or modify the bidding procedures and conduct of the auction at any time including after commencement of the auction.

**Bidding:** All bidding is open to the public without regard to race, color, sex, religion, or national origin. As used in these conditions of sale the term "the final bid" means the highest bid acknowledged by the auctioneer, and the term "purchase price" means the sum of the final bid and the buyer's premium. The highest bidder acknowledged by the auctioneer shall be the buyer. The auctioneer has the right to reject any bid or raise which, in his opinion, is not commensurate with the value of the property being offered. The auctioneer may advance the bidding at his absolute discretion and, in the event of any dispute between bidders, may determine the successful bidder or re-offer and resell the property in dispute. Should there by any dispute after the sale; record of final sale shall be conclusive. Please contact our offices for information on absentee and or phone bidding.

Buyer's Premium: The buyer's premium shall be paid by the Buyer and will be added to the final bid on the property.

Example: High bid on property is: \$100,000

Add 10% buyer's premium: + \$10,000 Total on Sales Contract: \$110,000

**Earnest Money:** The buyer, unless prior arrangements have been made with Nicholls Auction Marketing Group, shall be required to pay a deposit of \$15,000 for each property. This deposit will be held in a non-interest bearing escrow account until settlement. Please make a cashiers check/certified check/cash payable to yourself and endorse it over to Nicholls Auction Marketing Group if you are the high bidder.

<u>Closing:</u> The successful buyer must sign all documents and contracts immediately after the acceptance of the final bid. The successful buyer will also be required to make an appointment with the closing agent to pay the balance of the purchase price and receive the deed to the property. All closings must occur on or before specified dates. Closing is to take place on or before 30-45 days from date of auction (unless prior arrangements have been made with the auction firm). Buyer acknowledges and agrees that time is of the essence.

<u>Closing Costs:</u> The deed shall be prepared and acknowledged by Seller at Seller's expense and recorded at the expense of Buyer. The buyer shall pay all title searches, title insurance charges, survey expense, usual conveyance expenses, and recordation taxes, including the Grantor's tax. Real estate taxes, water and sewer charges, if any, will be prorated as of the date of closing.

**Financing:** Sale of the property is not contingent upon the buyer obtaining financing.

Conditions of Default: If any conditions contained herein are not complied with by the buyer, Nicholls Auction Marketing Group may, in addition to asserting all remedies available by law, including the right to hold defaulting buyer liable for the purchase price, either, a) cancel the sale, retaining as liquidated damages any payments made by such buyer, b) resell the property at public auction or privately on seven days notice to such buyer, or c) take such other action as it deems necessary or appropriated. If Nicholls Auction Marketing Group resells the property, the original defaulting buyer shall be liable for the payment of any deficiency between the purchase price and all costs and expenses, the expenses of both sales, reasonable attorney's fees, commissions, incidental damages and all other charges due hereunder. In any event, the buyer's earnest money deposit will be retained by Nicholls Auction Marketing Group as liquidated damages.

**State Laws:** The respective rights and obligations of the parties with respect to the Conditions of Sale and the conduct of the auction shall by governed and interpreted by the laws of the state in which the auction is held. By bidding at an auction, whether present in person or by agent, by written bid, telephone or other means, the buyer shall be deemed to have consented to the jurisdiction of the courts of such state and the federal courts sitting in such state.

Real Estate Brokers/Agents: When offered, a fee equal to a specified commission will be paid to any qualified broker who is duly licensed in the same state where the property is located, and whose properly registered client successfully buys and closes on the property. To qualify for a commission the licensed broker/agent must first register the prospective bidder on the Nicholls Auction Marketing Group website or on Nicholls Auction Marketing Group's Broker Participation Acknowledgement Form. Registration letters must be countersigned by the prospect and include the broker's and agent's license number, identification of the property, any agency disclosure statements, the letter and participation acknowledgement form. All forms, letters and statements must be received no later than 5:00 P.M. (Eastern) one day prior to the auction. Commission is contingent upon, and will only be paid if the broker participation form is received by Nicholls Auction Marketing Group no later than 5:00 P.M. (Eastern) one day prior to the auction. In addition, agents must also attend the auction with their prospects.

Inspection: All property is sold "As Is, With All Faults." Descriptions are provided as a service to customers only and do not constitute a warranty, either expressed or implied. Nicholls Auction Marketing Group disclaims all responsibility for physical condition. All buyers are responsible for prior inspection of properties on which they bid, and by bidding are deemed to have so inspected the property. Placing a bid on the offered property, whether in person, or by agent, by written bid, telephone bid or other means, constitutes an agreement by bidder to these conditions of sale. For residences built prior to 1978, buyer waives the right to a 10 calendar-day opportunity to conduct a risk assessment or inspection for the presence of Lead-Base Paint and/or Lead-Base Paint Hazards. Square footage dimensions and acreage are approximate and should be independently verified prior to bidding. Nicholls Auction Marketing Group, its agents and subagents, and the sellers assume no liability for errors or omissions in this or any other property listing or advertising or promotional/publicity statements and materials. All information and dimensions were derived from sources believed to be correct, but are not guaranteed. Buyers shall rely on their own information, judgment, and inspection of the property. All auction day announcements take precedence over any previously printed material or any other oral statements made.

## **Broker Participation Terms**

Auction Date: September 9, 2016

Property Address: 4162 Queens Lane, Jeffersonton, VA 22724

A commission of 20% of the 10% Buyer's Premium charged or 20% of any negotiated commission will be paid to any properly licensed real estate broker whose Buyer/Bidder is the successful purchaser for this property, and who actually closes and pays the total Contract Price and Closing Costs for this property. It is understood and agreed that the Broker commission structure will be based on the stated terms and conditions of sale.

**To earn the foregoing commission:** Participating broker must register his/her buyer/bidder by filling out the broker registration form in full on the Nicholls Auction Marketing Group website and must file the registration form electronically from the website or e-mail it to Nicholls Auction Marketing Group to be received no later than 5:00 pm Eastern, the day prior to the auction. Commission is contingent upon, and will only be paid if the broker participation form is received by Nicholls Auction Marketing Group no later that 5 pm Eastern on the day prior to the auction. Send form to: Nicholls Auction Marketing Group, 40 Carriage Hill Lane, Fredericksburg, VA 22407. E-mail: info@nichollsauction.com

Broker agrees that Broker will not claim any exceptions to the foregoing procedures.

Broker agrees that no oral registration will qualify Broker for commission, and no broker forms will be accepted at the auction site.

Broker agrees that if the commission is reduced due to negotiations between buyer and seller the commission to the broker shall be 20% of total commission earned.

Broker agrees that Broker's commission will be due upon closing of the purchase by his Buyer/Bidder with all consideration paid in full.

Broker/Agent must accompany their buyer/bidder to the auction.

I agree to the terms set forth herein

Broker shall not be entitled to said commission on account of any sale to an entity of which (or any affiliate of which) the broker is a principal, employee, or affiliate, or immediate family member.

Broker agrees that he/she shall hold harmless and indemnify Nicholls Auction Marketing Group, including its reasonable attorney's fees, from any and all claims with regard to such commission.

Broker must attach a copy of these terms, executed by the Broker below, with each registration.

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	D 1 4 137	
	Printed Name:	
Broker's Initials		

## **BROKER PARTICIPATION ACKNOWLEDGMENT FORM**

DATE:	REMIT TO: Nicholls Auction Marketing Group – 40 Carriage Hill Lane,			
redericksburg, VA 22407. E-mail: info@nichollsauction.com				
Name of Broker/Agent:				
Name of Company:				
Phone Number & E-mail A	ddress:			
Address of Auction Proper	ty:			
Name of Bidder and Conta	ct Info.:			
Broker/Agent Signature	Date			
Bidder's Signature:	Date			

\*Bidder/Buyer acknowledges that he/she understands the Broker Participation Terms, and if Bidder/Buyer is the successful purchaser at the auction and successfully closes the transaction, said broker will receive a commission from the sale. Commission is contingent upon, and will only be paid if the broker participation form is received by Nicholls Auction Marketing Group no later than 5 pm Eastern on the day prior to the auction.

ALL BROKER PARTICIPATION FORMS MUST BE RECEIVED NO LATER THAN 5:00 PM (Eastern) THE DAY PRIOR TO THE AUCTION!! 40 Carriage Hill Lane Fredericksburg, VA 22407 www.nichollsauction.com info@nichollsauction.com



Phone: 540-898-0971 Fax: 540-301-5883 Toll Free: 888-357-2814

VAAI 725

## **REAL ESTATE CONTRACT OF PURCHASE**

TH	HIS CONTRACT of purchase made this	day of	, by and between
(he	ereinafter called "Seller"), and		
(he	ereinafter called "Purchaser"), and Nicholls Auctio	n Marketing Group	, Inc., a Virginia corporation (hereinafter called "Auctioneer").
	at, for and in consideration of the hereinafter co reby agree as follows:	ntained mutual pro	omises other good and valuable consideration, the parties do
1.	Estate") with all rights and privileges thereto ap	purtenant and all b	nall purchase all that certain Real Estate (hereinafter the "Real buildings and improvements thereon situate, lying and being in, Virginia, more particularly described as follows:
2.	the Purchaser has conducted any and all inves	tigations, inspectio	ges that the property is sold "AS IS, with all FAULTS" and that ns and any other due diligence Purchaser deems appropriate. he property "AS IS" unless other written arrangements have Initial
3.			
	· · · · · · · · · · · · · · · · · · ·		erewith, PAYABLE IN CASH ON OR BEFORE
4.	the signing of this contract, which represents _ escrow in a non-interest bearing account by Al commission and all costs and expenses of sale. less Auctioneer's commission and all costs and able to Seller for such breach. If this Contract is	percent uctioneer and then In the event Purch expenses of sale, a not consummated	t") to Auctioneer in the amount of \$ with (%) of the purchase price. The deposit shall be held in applied to the purchase price at settlement less Auctioneer's aser breaches this Contract, the deposit shall be paid to Seller, but such payment shall not preclude any other remedies availand dispute exists between Seller and Purchaser, the deposit have agreed to the disposition thereof, or a court of competent
5.		EMIUM: Auctionee	er shall be paid from the deposit a commission of plus all costs and expenses of sale.
6.	SETTLEMENT AND POSSESSION: Settleme on or before days from the date he by the parties hereto. TIME IS OF THE ESSEN	reof. Possession s	athall be given at settlement, unless otherwise agreed in writing Initial
7.	or Purchaser defaults under this Contract of Pu	rchase, such defau party and by Aucti	le procuring cause of this Contract of Purchase. If either Seller liting party shall be liable for the commission of Auctioneer and oneer, such expenses including their respective attorney's fee, exaction and the enforcement of such Contract.
8.		residential propert	rial Property Disclosure Act (Section 55-517 through 55-525 of try to furnish the Purchaser a property disclosure statement in a and is to be conveyed in AS IS CONDITION.
9.	is not located within a developme et seq. of the Code of Virginia). If the Property owners' association an association disclosure p (3) days after receiving the packet or being notif	nt which is subject to is within such a depacket and provide ied that the association.	resents that the Property (check as applicable) is to the Virginia Property Owners' Association Act (Section55-508 evelopment, the Act requires Seller to obtain from the property it to Purchaser. Purchaser my cancel this contract within three ation disclosure packet will not be available. The right to receive act are waived conclusively if not exercised before settlement.
10.	encumbrances, Seller's legal fees and any othe (except as otherwise provided) survey, recordir ment Agent's fee billed to Purchaser, Purchaser	er proper charges a ng (including those r's legal fees and a ble and customary	ettlement Agent's fee billed to Seller, costs of releasing existing ssessed to Seller will be paid by Seller. Fees for the title exam for any purchase money trusts) and that portion of the Settleny other proper charges assessed to Purchaser will be paid by for the jurisdiction in which the Property is located. (Recording, iction addenda).
11.	warranty and free	of all liens, defect a	and marketable fee simple title to the Property by deed of and encumbrances, except as otherwise indicated herein, and record which do not render the title unmarketable. If a defect is
_	1 1 0		Initial
rac	age 1 of 2		Initial

found which can be remedied by legal action within a reasonable time, Seller shall, at Seller's expense, promptly take such action as is necessary to cure the defect. If Seller, acting in good faith, is unable to have such defect corrected within sixty (60) days after notice of such defect is given to Seller, Seller shall be considered in default and this Contract may be terminated by either the Seller or the Purchaser. In such event, Seller shall be responsible for payment to the Auctioneer of its commission and all costs and expenses of said sale, and the deposit shall be returned to the Purchaser.

- 12. **LAND USE ASSESSMENT:** In the event the Property is taxed under land use assessment and this sale results in disqualification from land use eligibility, Purchaser shall pay any rollback taxes assessed.
- 13. <u>RISK OF LOSS:</u> All risk of loss or damage to the Property by fire, windstorm, casualty or other cause, or taking by eminent domain, is assumed by Seller until Settlement. In the event of damage to the Property before Settlement, in which event Seller shall assign to Purchaser all of Seller's rights under any applicable policy or policies of insurance and any condemnation awards and pay over to the Purchaser any sums received as a result of such loss or damage
- 14. MECHANIC'S LIEN NOTIFICATION NOTICE: Virginia law (Va. Code Ann Section 43-1 et seq.) permits persons who have performed labor or furnished materials for the construction, removal, repair or improvement of any building or structure to file a lien against the property. This lien may be filed at any time after the work is commenced or the material is furnished, but not later than the earlier of (i) 90 days from the last day of the month in which the lienor last performed work or furnished materials or (ii) 90 days from the time the construction, removal, repair or improvement is terminated

AN EFFECTIVE LIEN FOR WORK PERFORMED PRIOR TO THE DATE OF SETTLEMENT MAY BE FILED AFTER SETTLEMENT. LEGAL COUNSEL SHOULD BE CONSULTED.

- 15. ASSIGNABILITY: This Contract may not be assigned by either Seller or Purchaser without the written consent of the other.
- 16. **GOVERNING LAW:** This agreement is made in the Commonwealth of Virginia and shall be governed and construed in accordance with the laws of the Commonwealth of Virginia.
- 17. **SEVERABILITY:** If any provisions herein shall be legally unenforceable or in the event that a Court of competent jurisdiction shall deem any of the provisions contained in this contract invalid or unenforceable, they shall be deemed severed from the other provisions of this contract, and the remaining provisions shall, nevertheless, be valid and enforceable and continue in full force and effect. The invalidity or the unenforceability of any particular provision of this contract shall not effect the other provisions hereof and the contract shall be construed in all respects as though such invalid or unenforceable provisions were omitted.
- 18. **ENTIRE AGREEMENT:** This contract contains the entire understanding between the parties with reference to the matters contained herein, and there are no terms, conditions, warranties, or representations other than those contained herein and no amendments hereto are valid unless made in writing and signed by both of the parties hereto.
- 19. **NOTICES:** All notices and other communications hereunder in connection herewith shall be deemed to have been duly given if they are in writing and delivered personally or sent by registered or certified mail, return receipt requested and first-class postage prepaid to the following addresses:

Purchaser:

20.	CONTRACT BINDING: Ex	cept as herein otherwise pro	 ovided to the contrary,	this agreement shall be bindi	ng upon and inure to
	the benefit of the parties sig	gnatory hereto, their persona	al representatives, succ	essors and assigns.	_ Initial Initial
21.	. <u>SUCCESSORS AND ASSIGNS</u> : No party shall assign or transfer any rights under or interest in (including, but without limitation, monies that may become due or monies that are due) this contract without the written consent of the other. Unless specifically stated to the contrary in any written consent to an assignment, no assignment will release or discharge the assignor from any duty or responsibility under this contract.				
22.	EXCLUSIVE BENEFIT: Nothing under this contract shall be construed to give any rights or benefits in this contract to anyone other than the parties hereto, and all duties and responsibilities undertaken pursuant to this contract will be for the sole and exclusive benefit of the parties hereto and not for the benefit of any other party.				
23.	. <b>PRIOR AGREEMENTS:</b> This contract supersedes any and all other understandings or agreements between the parties, either oral or in writing, with respect to the subject matter hereof.				
24.	. <u>NO GUARANTEE:</u> Neither Auctioneer nor any agent or representative of Auctioneer guarantees or warrants any bid amount, offer or selling price for the Property. The Parties agree that no appraisal of value made for the Property has any relevance to the bid amount, offer amount or selling price that may be realized in the auction or otherwise during this Agreement.				
25.	i. <u>DISPUTES:</u> Any dispute between the Auctioneer or the Seller or the Purchaser will be dealt with through arbitration in Spotsylvania County Virginia as the sole and exclusive venue.				
26.	5. <u>FULL UNDERSTANDING:</u> The parties hereto declare and acknowledge that each has read and fully understands the terms set forth in this Contract.				
WIT	NESS the following signature	res and seals:			
ΑU	ICTIONEER:	SELLER:		PURCHASER:	
	CHOLLS AUCTION		(SEAL), indiv.		(SEAL), indiv.
MARKETING GROUP INC., a Virginia corporation			(SEAL), indiv.		(SEAL), indiv.
av	riigiilla corporation		(SEAL), indiv.		(SEAL), indiv.
Ву	:		(SEAL), indiv.		(SEAL), indiv.
Titl	e:	CORPORATION:		CORPORATION:	
SELLER'S ATTORNEY:		Corporate Na	me	Corporate N	Name
		By:		Ву:	
		Title:	· · · · · · · · · · · · · · · · · · ·	Title:	
Ph	one			Telephone:	

Cell:

Email: \_

Alternate Telephone: \_\_

\_\_\_\_\_ Email:

Seller:

40 Carriage Hill Lane Fredericksburg, VA 22407 www.nichollsauction.com info@nichollsauction.com



Phone: 540-898-0971 Fax: 540-301-5883 Toll Free: 888-357-2814

ADDENDUM TO REAL ESTATE CONTRACT OF PURCHASE

REFERENCE IS HEREBY MADE to the	Real Estate Contrac	ct of Purchase dated	, between
	("Seller") and _		
			("Buyer") and
Nicholls Auction Marketing Group Inc.,	a Virginia corporation	n, ("Auctioneer") regarding the sale of p	roperty located at
All parties acknowledge that they are bourerty Information Packet associated with the		itions, representations and statements con property.	tained in the Prop-
all investigations, inspections and any oth	er due diligence Buyer	S, with all FAULTS" and that the Buyer has or deems appropriate. Buyer therefore ackrements have been made with the Seller ar	nowledges that the
Buyer and Seller also acknowledge that TIONS contained in the Property Informat		rstand and will comply with the attached	TERMS & CONDI-
Seller	Date	_	
Buyer	Date		
Nicholls Auction Marketing Group	Date		

Attachment 1 - Terms and Conditions

40 Carriage Hill Lane Fredericksburg, VA 22407 www.nichollsauction.com info@nichollsauction.com



Phone: 540-898-0971 Fax: 540-301-5883 Toll Free: 888-357-2814

#### **RESIDENTIAL PROPERTY DISCLOSURE STATEMENT**

NOTICE TO SELLER AND PURCHASER

The Virginia Residential Property Disclosure Act (§ 55-517 et seq. of the *Code of Virginia*) requires the owner of certain residential real property, whenever the property is to be sold or leased with an option to buy, to furnish this form to the purchaser and to refer the purchaser to a Virginia Real Estate Board website for additional information.

Certain transfers of residential property are excluded from this requirement (see § 55-518).

Property Address/			
Legal Description:			
residential property (	DISCLOSURES web page.	et to the matters set forth and on The purchaser is advised to con Property_Disclosures/) for import	sult the website
the Uniform Statewide Bud iving conditions of the rowiting by the locality, no has not abated or remedical contractions.	uilding Code (§ 36-97 et eal property described a or any pending violation of ed under the zoning ordin the locality or established	re no pending enforcement acti t seq.) that affect the safe, decendove of which the owner has left the local zoning ordinance who hance, within a time period set oby a court of competent jurisdi	nt, and sanitary been notified in nich the violator ut in the written
		nined this statement and furthogations under the Virginia Resid	
Owner	Date	Owner	Date
		his disclosure statement and furth oligations under the Virginia Resi	
Purchaser	Date	Purchaser	Date
			DPOR 7/11